

ESRI MPA PRICE LIST (E412 4/08)

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MPA Price List

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Section	Description	Price
1	ArcGIS Concurrent Use Licenses	
	ArcInfo Concurrent Use License (existing user)	\$7,295.00
	ArcInfo Concurrent Use License Annual Maintenance (Primary 1st, 11th, 21st, 31st)	\$3,000.00
	ArcInfo Concurrent Use License Annual Maintenance (Secondary 2–10, 12–20)	\$1,200.00
	ArcEditor Concurrent Use License	\$5,713.00
	ArcView Concurrent Use License	\$2,857.00
	ArcGIS Spatial Analyst Concurrent Use License	\$2,040.00
	ArcGIS 3D Analyst Concurrent Use License	\$2,040.00
	ArcGIS Geostatistical Analyst Concurrent Use License	\$2,040.00
	ArcGIS Publisher Concurrent Use License	\$2,040.00
	ArcGIS Survey Analyst Concurrent Use License	\$2,040.00
	ArcGIS Tracking Analyst Concurrent Use License	\$2,040.00
	ArcGIS ArcScan Concurrent Use License	\$2,040.00
	ArcGIS Maplex Concurrent Use License	\$2,040.00
	ArcGIS Data Interoperability Concurrent Use License	\$2,040.00
	ArcGIS Network Analyst Concurrent Use License	\$2,040.00
	ArcGIS Schematics Concurrent Use License	\$2,040.00
	Job Tracking for ArcGIS (JTX) Concurrent Use License	\$2,040.00
	Primary Maintenance for ArcView Concurrent Use License	\$700.00
	Secondary Maintenance for ArcView Concurrent Use License	\$500.00
	Primary Maintenance for ArcGIS Spatial Analyst Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Spatial Analyst Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS 3D Analyst Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS 3D Analyst Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Geostatistical Analyst Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Geostatistical Analyst Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Publisher Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Publisher Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Survey Analyst Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Survey Analyst Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Tracking Analyst Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Tracking Analyst Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS ArcScan Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS ArcScan Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Maplex Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Maplex Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Data Interoperability Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Data Interoperability Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Network Analyst Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Network Analyst Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Schematics Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Schematics Concurrent Use License	\$200.00
	Primary Maintenance Job Tracking for ArcGIS (JTX) Concurrent Use License	\$500.00
	Secondary Maintenance Job Tracking for ArcGIS (JTX) Concurrent Use License	\$200.00

Section	Description	Price
	Primary Maintenance for ArcEditor Concurrent Use License	\$1,500.00
	Secondary Maintenance for ArcEditor Concurrent Use License	\$1,200.00
	ArcGIS Single Use Licenses	,
	ArcEditor Single Use License	\$5,713.00
	ArcGIS ArcView Single Use License	\$1,224.00
	ArcGIS Spatial Analyst Single Use License	\$2,040.00
	ArcGIS 3D Analyst Single Use License	\$2,040.00
	ArcGIS Geostatistical Analyst Single Use License	\$2,040.00
	ArcGIS Publisher Single Use License	\$2,040.00
	ArcGIS Survey Analyst Single Use License	\$2,040.00
	ArcGIS Tracking Analyst Single Use License	\$2,040.00
	ArcGIS ArcScan Single Use License	\$2,040.00
	ArcGIS Maplex Single Use License	\$2,040.00
	ArcGIS Data Interoperability Single Use License	\$2,040.00
	ArcGIS Network Analyst Single Use License	\$2,040.00
	ArcGIS Schematics Single Use License	\$2,040.00
	Primary Maintenance for ArcGIS ArcView Single Use License (Core Only)	\$400.00
	Secondary Maintenance for ArcGIS ArcView Single Use License (Core Only)	\$300.00
	Primary Maintenance for ArcGIS ArcView Single Use License (Core plus Extensions)	\$1,000.00
	Secondary Maintenance for ArcGIS ArcView Single Use License (Core plus Extensions)	\$900.00
	Primary Maintenance for ArcEditor Single Use (Without Extensions)	\$1,500.00
	Secondary Maintenance for ArcEditor Single Use (Without Extensions)	\$1,200.00
	Primary Maintenance for ArcEditor Single Use with Extensions	\$2,100.00
	Secondary Maintenance for ArcEditor Single Use with Extensions	\$1,800.00
	Maintenance Activation Program	+ -,
	Primary Maintenance Activation Fee for ArcView 8.1, 8.2, 8.3, or 9.x Single Use License for Windows, Core Only	\$600.00
	Secondary Maintenance Activation Fee for ArcView 8.1, 8.2, 8.3, or 9.x Single Use License for Windows, Core Only	\$400.00
	Primary Maintenance Activation Fee for ArcView 8.1, 8.2, 8.3, or 9.x Single Use License for Windows, Core plus Extensions	\$1,500.00
	Secondary Maintenance Activation Fee for ArcView 8.1, 8.2, 8.3, or 9.x Single Use License for Windows, Core plus Extensions	\$1,300.00
	Primary Maintenance Activation Fee for ArcView 3.2 or 3.3 Single Use License for Windows, Core Only	\$600.00
	Secondary Maintenance Activation Fee for ArcView 3.2 or 3.3 Single Use License for Windows, Core Only	\$400.00
	Primary Maintenance Activation Fee for ArcView 3.2 or 3.3 Single Use License for Windows, Core plus Extensions	\$1,500.00
	Secondary Maintenance Activation Fee for ArcView 3.2 or 3.3 Single Use License for Windows, Core plus Extensions	\$1,300.00
	Primary Maintenance Activation Fee for ArcView 3.2 License for UNIX, Core Only	\$1,050.00
	Secondary Maintenance Activation Fee for ArcView 3.2 License for UNIX, Core Only	\$750.00
	Primary Maintenance Activation Fee for ArcView 3.2 License for UNIX, Each Extension	\$750.00
	Secondary Maintenance Activation Fee for ArcView 3.2 License for UNIX, Each Extension	\$300.00
	ArcGIS Upgrades	
	ArcGIS ArcView Single Use License Upgrade to ArcGIS ArcView Concurrent Use License (Single use license must be on maintenance to qualify)	\$1,482.00

Section	Description	Price
	Upgrade from One ArcGIS Product to Another	
	Upgrade from ArcView Single Use to ArcEditor	\$4,489.00
	Upgrade from ArcView Single Use to ArcInfo—New ArcInfo User	\$6,070.00
	Upgrade from ArcView Single Use to ArcInfo—Existing ArcInfo User	\$6,070.00
	Upgrade from ArcView Concurrent Use to ArcEditor	\$2,856.00
	Upgrade from ArcView Concurrent Use to ArcInfo—New ArcInfo User	\$4,438.00
	Upgrade from ArcView Concurrent Use to ArcInfo—Existing ArcInfo User	\$4,438.00
	Upgrade from ArcEditor to ArcInfo—New ArcInfo User	\$1,582.00
	Upgrade from ArcEditor to ArcInfo—Existing ArcInfo User	\$1,582.00
	ArcInfo 7.x, or 8.0.x Software—UNIX/Windows NT	
	ArcInfo 7.x or 8.0.x Node Locked 3-Pack License Annual Maintenance (Primary 1st, 11th, 21st, 31st)	\$4,000.00
	ArcInfo 7.x or 8.0.x Node Locked 3-Pack License Annual Maintenance (Secondary 2–10, 12–20)	\$1,600.00
	ArcCOGO 7.x or 8.0.x Extension Floating License	\$2,040.00
	ArcCOGO 7.x or 8.0.x Extension Floating License Annual Maintenance (each) (Primary 1st, 11th, 21st, 31st)	\$500.00
	ArcCOGO 7.x or 8.0.x Extension Floating License Annual Maintenance (each) (Secondary 2–10, 12–20)	\$200.00
	ArcInfo 7.x or 8.0.x Network Extension Node Locked 3-Pack License Annual Maintenance (each) (Primary 1st, 11th, 21st, 31st)	\$1,100.00
	ArcInfo 7.x or 8.0.x Network Extension Node Locked 3-Pack License Annual Maintenance (each) (Secondary 2–10, 12–20)	\$440.00
	ArcInfo 7.x or 8.0.x COGO Extension Node Locked 3-Pack License Annual Maintenance (each) (Primary 1st, 11th, 21st, 31st)	\$1,100.00
	ArcInfo 7.x or 8.0.x COCO Extension Node Locked 3-Pack License Annual Maintenance (each) (Secondary 2–10, 12–20)	\$440.00
	ArcInfo 7.x or 8.0.x ArcScan Extension Node Locked 3-Pack License Annual Maintenance (each) (Primary 1st, 11th, 21st, 31st)	\$1,100.00
	ArcInfo 7.x or 8.0.x ArcScan Extension Node Locked 3-Pack License Annual Maintenance (each) (Secondary 2–10, 12–20)	\$440.00
	ArcStorm First License (3 seats) Annual Maintenance	\$500.00
	ArcStorm Additional License (each additional seat) Annual Maintenance	\$100.00
	ArcPress for ArcView	
	ArcPress for ArcView UNIX License	\$285.00
	ArcPress for ArcView Windows/Windows NT License	\$285.00
2	ArcView 3.x and Extensions	
	UNIX	
	ArcView 3.x for UNIX License Qty. 1–5 (each)	\$1,791.00
	ArcView 3.x for UNIX License Qty. 6–25 (each)	\$1,613.00
	ArcView 3.x for UNIX License Qty. 26+ (each)	\$1,433.00
	ArcView 3.x for UNIX License Primary Maintenance	\$700.00
	ArcView 3.x for UNIX License Secondary Maintenance	\$500.00
	Transfer of ArcView 3.x for UNIX to ArcView 3.x for Windows/Windows NT	\$484.00
	ArcView Network Analyst Extension for UNIX License Qty. 1-5 (each)	\$2,287.00
	ArcView Network Analyst Extension for UNIX License Qty. 6-25 (each)	\$2,101.00
	ArcView Network Analyst Extension for UNIX License Qty. 26+ (each)	\$1,910.00
	ArcView Network Analyst Extension for UNIX License Primary Maintenance	\$500.00
	ArcView Network Analyst Extension for UNIX License Secondary Maintenance	\$200.00

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Section	Description	Price
	ArcView Tracking Analyst Extension for UNIX License Qty. 1–5 (each)	\$2,287.00
	ArcView Tracking Analyst Extension for UNIX License Qty. 6–25 (each)	\$2,101.00
	ArcView Tracking Analyst Extension for UNIX License Qty. 26+ (each)	\$1,910.00
	ArcView Tracking Analyst Extension for UNIX License Primary Maintenance	\$500.00
	ArcView Tracking Analyst Extension for UNIX License Secondary Maintenance	\$200.00
	ArcView Spatial Analyst Extension for UNIX License Qty. 1–5 (each)	\$2,746.00
	ArcView Spatial Analyst Extension for UNIX License Qty. 6–25 (each)	\$2,522.00
	ArcView Spatial Analyst Extension for UNIX License Qty. 26+ (each)	\$2,293.00
	ArcView Spatial Analyst Extension for UNIX License Primary Maintenance	\$500.00
	ArcView Spatial Analyst Extension for UNIX License Secondary Maintenance	\$200.00
	ArcView 3D Analyst Extension for UNIX License Qty. 1–5 (each)	\$2,746.00
	ArcView 3D Analyst Extension for UNIX License Qty. 6–25 (each)	\$2,522.00
	ArcView 3D Analyst Extension for UNIX License Qty. 26+ (each)	\$2,293.00
	ArcView 3D Analyst Extension for UNIX License Primary Maintenance	\$500.00
	ArcView 3D Analyst Extension for UNIX License Secondary Maintenance	\$200.00
	Windows/Windows NT	
	ArcView 3.x for Windows/Windows NT Single Use License Qty. 1–5 (each)	\$976.00
	ArcView 3.x for Windows/Windows NT Single Use License Qty. 6–25 (each)	\$878.00
	ArcView 3.x for Windows/Windows NT Single Use License Qty. 26+ (each)	\$780.00
	Primary Maintenance for ArcView 3.3 Single Use License (Core Only)	\$400.00
	Secondary Maintenance for ArcView 3.3 Single Use License (Core Only)	\$300.00
	Primary Maintenance for ArcView 3.3 Single Use License (Core plus Extensions)	\$1,000.00
	Secondary Maintenance for ArcView 3.3 Single Use License (Core plus Extensions)	\$900.00
	ArcView Network Analyst Extension for Windows/Windows NT License Qty. 1-5 (each)	\$1,371.00
	ArcView Network Analyst Extension for Windows/Windows NT License Qty. 6-25 (each)	\$1,259.00
	ArcView Network Analyst Extension for Windows/Windows NT License Qty. 26+ (each)	\$1,145.00
	ArcView Tracking Analyst Extension for Windows/Windows NT License Qty. 1–5 (each)	\$1,371.00
	ArcView Tracking Analyst Extension for Windows/Windows NT License Qty. 6–25 (each)	\$1,259.00
	ArcView Tracking Analyst Extension for Windows/Windows NT License Qty. 26+ (each)	\$1,145.00
	ArcView Spatial Analyst Extension for Windows/Windows NT Single Use License Qty. 1–5 (each)	\$2,287.00
	ArcView Spatial Analyst Extension for Windows/Windows NT Single Use License Qty. 6–25 (each)	\$2,101.00
	ArcView Spatial Analyst Extension for Windows/Windows NT Single Use License Qty. 26+ (each)	\$1,910.00
	ArcView 3D Analyst Extension for Windows/Windows NT Single Use License Qty. 1–5 (each)	\$2,287.00
	ArcView 3D Analyst Extension for Windows/Windows NT Single Use License Qty. 6–25 (each)	\$2,101.00
	ArcView 3D Analyst Extension for Windows/Windows NT Single Use License Qty. 26+ (each)	\$1,910.00
	ArcView StreetMap	
	ArcView StreetMap 1.x for Windows/Windows NT License (U.S. data)	\$454.00

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Description MapObjects	Pi
MapObjects—Windows Edition	
MapObjects—Windows Edition Stand-Alone Developer's Kit (includes MapObjects—Windows Edition and 50 Stand-Alone Deployments)	\$4,081
MapObjects—Windows Edition Internet Developer Kit (includes 2 MapObjects Windows Edition Developer Licenses, 2 ArcIMS Developer Licenses, and one ArcIMS Server Deployment License for up to two CPUs)	\$9,793
Additional MapObjects—Windows Edition Developer License	\$816
Annual Renewal of MapObjects Internet Deployment License (for licenses obtained under a discontinued program)	\$968
MapObjects—Windows Limited Deployment Site License Kit	\$16,321
Maintenance for MapObjects—Windows Edition Stand-Alone Developer Kit	\$1,000
Maintenance for MapObjects—Windows Edition Internet Developer Kit	\$2,400
Maintenance for Additional MapObjects—Windows Edition Developer License	\$200
Maintenance for MapObjects—Windows Limited Deployment Site License Kit	\$3,000
25-Pack Additional MapObjects—Windows Edition Stand-Alone Deployments	\$2,040
MapObjects LT	
MapObjects LT Web Download License	\$339
MapObjects—Java Edition	, s
MapObjects—Java Edition Stand-Alone Developer Kit (includes MapObjects—Java Edition Developer License and 50 Stand-Alone Deployment Licenses)	\$4,081
MapObjects—Java Edition Internet Developer Kit (Includes 2 MapObjects Java Edition Developer License and Deployment License for one Server with up to two CPUs)	\$6,121
Additional MapObjects—Java Edition Developer License	\$816
Additional MapObjects—Java Edition Server Deployment License for one Server with up to two CPUs	\$4,081
Additional MapObjects—Java Edition CPU Deployment License	\$2,243
Maintenance for MapObjects—Java Edition Stand-Alone Developer Kit	\$1,000
Maintenance for MapObjects—Java Edition Internet Developer Kit	\$1,500
Maintenance for Additional MapObjects—Java Edition Developer License	\$200
Maintenance for Additional MapObjects—Java Edition Server Deployment License for one Server with up to two CPUs	\$1,000
Maintenance for Additional MapObjects—Java Edition CPU Deployment License	\$750
25-Pack Additional MapObjects—Java Edition Stand-Alone Deployments	\$2,040
MapObjects—Java Edition (Staging Server)	
MapObjects—Java Edition Internet Developer Kit for Staging Server (includes two MapObjects Java Edition Developer License and Deployment License for one Server with up to two CPUs)	\$3,060
Additional MapObjects—Java Edition Developer Licenses for Staging Server	\$408
Additional MapObjects—Java Edition Staging Server Deployment License for one Server with up to two CPUs	\$2,040
Additional MapObjects—Java Edition CPU Deployment License for Staging Server	\$1,121
Maintenance for MapObjects—Java Edition Internet Developer Kit for Staging Server	\$750
Maintenance for Additional MapObjects—Java Edition Developer Licenses for Staging Server	\$100
Maintenance for Additional MapObjects—Java Edition Staging Server Deployment License for one Server with up to two CPUs	\$500
Maintenance for Additional MapObjects—Java Edition CPU Deployment License for Staging Server	\$375

Section 3

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Section	Description	Price
4	ArcGIS Engine Runtime	
	Standard ArcGIS Engine Runtime License	\$408.00
	ArcGIS Engine Runtime 3D Extension License	\$816.00
	ArcGIS Engine Runtime Spatial Extension License	\$816.00
	ArcGIS Engine Runtime Enterprise Geodatabase (GDB) Update Extension License	\$816.00
	ArcGIS Engine Runtime Network Extension License	\$816.00
	ArcGIS Engine Runtime Schematics Extension License	\$816.00
	ArcGIS Engine Runtime Tracking Extension License	\$816.00
	ArcGIS Engine Runtime Maplex Extension License	\$816.00
	ArcGIS Engine Runtime Data Interoperability Extension License	\$816.00
	Maintenance for Standard ArcGIS Engine Runtime License without Extensions	\$100.00
	Maintenance for Standard ArcGIS Engine Runtime License with Extensions	\$400.00
5	ArcGIS Server	
	ArcGIS Server—Enterprise	
	Enterprise Advanced	
	ArcGIS Server Enterprise Advanced (up to four cores)	\$32,643.00
	Annual Maintenance ArcGIS Server Enterprise Advanced (up to four cores)	\$10,000.00
	ArcGIS Server Enterprise Advanced (additional cores)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Advanced (additional cores)	\$2,500.00
	Enterprise Standard	
	ArcGIS Server Enterprise Standard (up to four cores)	\$16,322.00
	Annual Maintenance ArcGIS Server Enterprise Standard (up to four cores)	\$5,000.00
	ArcGIS Server Enterprise Standard (additional cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Standard (additional cores)	\$1,250.00
	Enterprise Basic	
	ArcGIS Server Enterprise Basic (up to four cores)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Basic (up to four cores)	\$3,000.00
	ArcGIS Server Enterprise Basic (additional cores)	\$2,040.00
	Annual Maintenance ArcGIS Server Enterprise Basic (additional cores)	\$750.00
	Workgroup	
	ArcGIS Server Workgroup Advanced (price per core—minimum two cores/maximum four cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Workgroup Advanced (price per core—minimum two cores/maximum four cores)	\$1,250.00
	ArcGIS Server Workgroup Standard (price per core—minimum two cores/maximum four cores)	\$2,040.00
	Annual Maintenance ArcGIS Server Workgroup Standard (price per core—minimum two cores/maximum four cores)	\$625.00
	ArcGIS Server Workgroup Basic (price per server [core pricing does not apply]—minimum two cores/maximum four cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Workgroup Basic—(price per server [core pricing does not apply]—minimum two cores/maximum four cores)	\$1,250.00
	ArcGIS Server Extensions	
	ArcGIS Server Enterprise Standard Data Interoperability Extension (up to four cores)	\$8,160.00
	ArcGIS Server Enterprise Advanced Data Interoperability Extension (up to four cores)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Standard Data Interoperability Extension (up to four cores)	\$2,500.00

Section	Description	Price
	Annual Maintenance ArcGIS Server Enterprise Advanced Data Interoperability Extension (up to four cores)	\$2,500.00
	ArcGIS Server Enterprise Standard Network Extension (up to four cores)	\$8,160.00
	ArcGIS Server Enterprise Advanced Network Extension (up to four cores)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Standard Network Extension (up to four	\$2,500.00
	cores)	. ,
	Annual Maintenance ArcGIS Server Enterprise Advanced Network Extension (up to four cores)	\$2,500.00
	ArcGIS Server Enterprise Advanced 3D Extension (up to four cores)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Advanced 3D Extension (up to four cores)	\$2,500.00
	ArcGIS Server Enterprise Advanced Spatial Extension (up to four cores)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Spatial Extension (up to four cores)	\$2,500.00
	ArcGIS Server Enterprise Standard Data Interoperability Extension (additional cores)	\$2,040.00
	ArcGIS Server Enterprise Advanced Data Interoperability Extension (additional cores)	\$2,040.00
	Annual Maintenance ArcGIS Server Enterprise Standard Data Interoperability Extension (additional cores)	\$625.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Data Interoperability Extension (additional cores)	\$625.00
	ArcGIS Server Enterprise Standard Network Extension (additional cores)	\$2,040.00
	ArcGIS Server Enterprise Advanced Network Extension (additional cores)	\$2,040.00
	Annual Maintenance ArcGIS Server Enterprise Standard Network Extension (additional cores)	\$625.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Network Extension (additional cores)	\$625.00
	ArcGIS Server Enterprise Advanced 3D Extension (additional cores)	\$2,040.00
	Annual Maintenance ArcGIS Server Enterprise Advanced 3D Extension (additional cores)	\$625.00
	ArcGIS Server Enterprise Advanced Spatial Extension (additional cores)	\$2,040.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Spatial Extension (additional cores)	\$625.00
	ArcGIS Server Workgroup Extensions	
	ArcGIS Server Workgroup Standard Data Interoperability Extension (priced per licensed ArcGIS Workgroup server—up to four cores/maximum four cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Workgroup Standard Data Interoperability Extension (price per licensed ArcGIS Workgroup server—up to four cores/maximum four cores)	\$1,250.00
	ArcGIS Server Workgroup Advanced Data Interoperability Extension (price per licensed ArcGIS Workgroup server—up to four cores/maximum four cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Workgroup Advanced Data Interoperability Extension (price per licensed ArcGIS Workgroup server—up to four cores/maximum four cores)	\$1,250.00
	ArcGIS Server Workgroup Standard Network Extension (price per licensed ArcGIS Workgroup server—up to four cores/maximum four cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Workgroup Standard Network Extension (price per licensed ArcGIS Workgroup server—up to four cores/maximum four cores)	\$1,250.00
	ArcGIS Server Workgroup Advanced Network Extension (price per licensed ArcGIS Workgroup server—up to four cores/maximum four cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Workgroup Advanced Network Extension (price per licensed ArcGIS Workgroup server—up to four cores/maximum four cores)	\$1,250.00
	ArcGIS Server Workgroup Advanced 3D Extension (price per licensed ArcGIS Workgroup server—up to four cores/maximum four cores)	\$4,080.00

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Section	Description	Price
	Annual Maintenance ArcGIS Server Workgroup Advanced 3D Extension (price per licensed ArcGIS Workgroup server—up to four cores/maximum four cores)	\$1,250.00
	ArcGIS Server Workgroup Advanced Spatial Extension (price per licensed ArcGIS Workgroup server—up to four cores/maximum four cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Workgroup Advanced Spatial Extension (price per licensed ArcGIS Workgroup server—up to four cores/maximum four cores)	\$1,250.00
	ArcGIS Mobile	
	ArcGIS Mobile Additional Application Deployments—25 Pack	\$2,040.00
	Annual Maintenance ArcGIS Mobile Additional Application Deployments—25 Pack	\$500.00
	ArcGIS Server Connection Licenses for ArcSDE 9.2	
	ArcGIS Server Read Write Server Connection for Enterprise	\$816.00
	ArcGIS Server Read Only Server Connection for Enterprise	\$408.00
	Maintenance for ArcGIS Server Read Write Server Connection for Enterprise	\$150.00
	Maintenance for ArcGIS Server Read Only Server Connection for Enterprise	\$150.00
	ArcGIS Server Upgrades	
	ArcGIS Server Enterprise Basic Upgrade to Enterprise Standard (up to four cores)	\$8,160.00
	ArcGIS Server Enterprise Basic Upgrade to Enterprise Advanced (up to four cores)	\$24,482.00
	ArcGIS Server Enterprise Standard Upgrade to Enterprise Advanced (up to four cores)	\$16,322.00
	ArcGIS Server Additional Cores Enterprise Basic Upgrade to Enterprise Standard License	\$2,040.00
	ArcGIS Server Additional Cores Enterprise Basic Upgrade to Enterprise Advanced License	\$6,121.00
	ArcGIS Server Additional Cores Enterprise Standard Upgrade to Enterprise Advanced License	\$4,080.00
	ArcGIS Server Workgroup Basic Upgrade to Workgroup Standard (up to four cores)	\$4,080.00
	ArcGIS Server Workgroup Basic Upgrade to Workgroup Advanced (up to four cores)	\$12,241.00
	ArcGIS Server Workgroup Standard Upgrade to Workgroup Advanced (up to four cores)	\$8,160.00
	ArcGIS Server Workgroup Basic Upgrade to Enterprise Basic (up to four cores)	\$4,080.00
	ArcGIS Server Workgroup Basic Upgrade to Enterprise Standard (up to four cores)	\$12,241.00
	ArcGIS Server Workgroup Basic Upgrade to Enterprise Advanced (up to four cores)	\$28,563.00
	ArcGIS Server Workgroup Standard upgrade to Enterprise Standard (up to four cores)	\$8,160.00
	ArcGIS Server Workgroup Standard Upgrade to Enterprise Advanced (up to four cores)	\$24,482.00
	ArcGIS Server Workgroup Advanced Upgrade to Enterprise Advanced (up to four cores)	\$16,322.00
	ArcGIS Server—Enterprise (Staging Server)	
	Enterprise Advanced (Staging Server)	
	ArcGIS Server Enterprise Advanced Staging Server (up to four cores)	\$16,322.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Staging Server (up to four cores)	\$5,000.00
	ArcGIS Server Enterprise Advanced Staging Server (additional cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Staging Server (additional cores)	\$1,250.00
	Enterprise Standard (Staging Server)	
	ArcGIS Server Enterprise Standard Staging Server (up to four cores)	\$8,160.00
ř	Annual Maintenance ArcGIS Server Enterprise Standard Staging Server (up to four cores)	\$2,500.00
	ArcGIS Server Enterprise Standard Staging Server (additional cores)	\$2,040.00
	Annual Maintenance ArcGIS Server Enterprise Standard Staging Server (additional cores)	\$625.00
	Enterprise Basic (Staging Server)	
	ArcGIS Server Enterprise Basic Staging Server (up to four cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Basic Staging Server (up to four cores)	\$1,500.00
	ArcGIS Server Enterprise Basic Staging Server (additional cores)	\$1,020.00
	Annual Maintenance ArcGIS Server Enterprise Basic Staging Server (additional cores)	\$375.00

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Section	Description ArcGIS Server Extensions (Staging Server)	Price
	ArcGIS Server Extensions (staging server) ArcGIS Server Enterprise Advanced Data Interoperability Extension Staging Server (up to four cores)	\$4,080.00
	ArcGIS Server Enterprise Standard Data Interoperability Extension Staging Server (up to four cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Data Interoperability Extension Staging Server (up to four cores)	\$1,250.00
	Annual Maintenance ArcGIS Server Enterprise Standard Data Interoperability Extension Staging Server (up to four cores)	\$1,250.00
	ArcGIS Server Enterprise Advanced Network Extension Staging Server (up to four cores)	\$4,080.00
	ArcGIS Server Enterprise Standard Network Extension Staging Server (up to four cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Network Extension Staging Server (up to four cores)	\$1,250.00
	Annual Maintenance ArcGIS Server Enterprise Standard Network Extension Staging Server (up to four cores)	\$1,250.00
	ArcGIS Server Enterprise Advanced 3D Extension Staging Server (up to four cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Advanced 3D Extension Staging Server (up to four cores)	\$1,250.00
	ArcGIS Server Enterprise Advanced Spatial Extension Staging Server (up to four cores)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Spatial Extension Staging Server (up to four cores)	\$1,250.00
	ArcGIS Server Enterprise Advanced Data Interoperability Extension Staging Server (additional cores)	\$1,020.00
	ArcGIS Server Enterprise Standard Data Interoperability Extension Staging Server (additional cores)	\$1,020.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Data Interoperability Extension Staging Server (additional cores)	\$313.00
	Annual Maintenance ArcGIS Server Enterprise Standard Data Interoperability Extension Staging Server (additional cores)	\$313.00
	ArcGIS Server Enterprise Advanced Network Extension Staging Server (additional cores)	\$1,020.00
	ArcGIS Server Enterprise Standard Network Extension Staging Server (additional cores)	\$1,020.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Network Extension Staging Server(additional cores)	\$313.00
	Annual Maintenance ArcGIS Server Enterprise Standard Network Extension Staging Server (additional cores)	\$313.00
	ArcGIS Server Enterprise Advanced 3D Extension Staging Server (additional cores)	\$1,020.00
	Annual Maintenance ArcGIS Server Enterprise Advanced 3D Extension Staging Server (additional cores)	\$313.00
	ArcGIS Server Enterprise Advanced Spatial Extension Staging Server (additional cores)	\$1,020.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Spatial Extension Staging Server (additional cores)	\$313.00
	ArcGIS Server Staging Server Upgrades	
	ArcGIS Server Staging Server Enterprise Basic Upgrade to Enterprise Standard (up to four cores)	\$4,080.00
	ArcGIS Server Staging Server Enterprise Basic Upgrade to Enterprise Advanced (up to four cores)	\$12,241.00
	ArcGIS Server Staging Server Enterprise Standard Upgrade to Enterprise Advanced (up to four cores)	\$8,160.00
	ArcGIS Server Staging Server Enterprise Basic Upgrade to Enterprise Standard (additional cores)	\$1,020.00

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ArcGIS Server Staging Server Enterprise Basic Upgrade to Enterprise Advanced (additional cores) ArcGIS Server Staging Server Enterprise Standard Upgrade to Enterprise Advanced (additional cores) ArcGIS Server Staging Server Connections to Support ArcSDE 9.2 ArcGIS Server Staging Server Read Write Server Connection for Enterprise \$408.00 ArcGIS Server Staging Server Read Write Server Connection for Enterprise \$204.00 Maintenance for ArcGIS Server Staging Server Read Only Server Connection for Enterprise Maintenance for ArcGIS Server Staging Server Read Only Server Connection for Enterprise Maintenance for ArcGIS Server Staging Server Read Only Server Connection for Enterprise Maintenance for ArcGIS Server Staging Server Read Only Server Connection for Enterprise Maintenance for ArcGIS Server Staging Server Read Only Server Connection for Enterprise Maintenance JTX for ArcGIS Server Enterprise Advanced Windows Only (up to four cores) \$8,160.00 JTX for ArcGIS Server Enterprise Advanced Windows Only (up to four cores) \$8,160.00 JTX for ArcGIS Server Enterprise Standard Windows Only (up to four cores) \$8,160.00 JTX for ArcGIS Server Enterprise Standard Windows Only (up to four cores) \$8,160.00 JTX for ArcGIS Server Enterprise Standard Windows Only (up to four cores) \$8,160.00 Annual Maintenance JTX for ArcGIS Server Enterprise Advanced Windows Only (up to four cores) Annual Maintenance JTX for ArcGIS Server Enterprise Standard Windows Only (up to four cores) Annual Maintenance JTX for ArcGIS Server Enterprise Standard Windows Only (up to four cores) JDb Tracking Extension (JTX) for ArcGIS Server Workgroup Handard Windows Only (up to four cores) \$4,080.00 JTX for ArcGIS Server Workgroup Advanced Windows Only (up to four cores) \$4,080.00 JTX for ArcGIS Server Workgroup Advanced Windows Only (up to four cores) \$4,080.00 JTX for ArcGIS Server Workgroup Standard Windows Only (up to four cores) JDb Tracking Extension (JTX) for ArcGIS Server Staging Server Jtaging Server Jtaging Server Jtaging Server Jtaging Server Jtag	Section	Description	Price
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ArcGIS Server Staging Server Read Write Server Connection for Enterprise S204.00 ArcGIS Server Staging Server Read Only Server Connection for Enterprise S204.00 Maintenance for ArcGIS Server Staging Server Read Write Server Connection for Enterprise Maintenance for ArcGIS Server Staging Server Read Only Server Connection for Enterprise Maintenance for ArcGIS Server Staging Server Read Only Server Connection for Enterprise Alvanced For ArcGIS Server Enterprise Advanced Windows Only (up to four cores) JTX for ArcGIS Server Enterprise Advanced Windows Only (up to four cores) S2,040.00 JTX for ArcGIS Server Enterprise Standard Windows Only (up to four cores) S8,160.00 JTX for ArcGIS Server Enterprise Standard Windows Only (up to four cores) S8,160.00 JTX for ArcGIS Server Enterprise Standard Windows Only (up to four cores) S8,160.00 Annual Maintenance JTX for ArcGIS Server Enterprise Advanced Windows Only (up to four cores) Annual Maintenance JTX for ArcGIS Server Enterprise Advanced Windows Only (up to four cores) Annual Maintenance JTX for ArcGIS Server Enterprise Standard Windows Only (up to four cores) Annual Maintenance JTX for ArcGIS Server Enterprise Standard Windows Only (up to four cores) Annual Maintenance JTX for ArcGIS Server Enterprise Standard Windows Only (up to four cores) Job Tracking Extension (JTX) for ArcGIS Server Workgroup JTX for ArcGIS Server Workgroup Advanced Windows Only (up to four cores) S4,080.00 JTX for ArcGIS Server Workgroup Standard Windows Only (up to four cores) S4,080.00 Annual Maintenance JTX for ArcGIS Server Enterprise Standard WorkGroup Windows S1,250.00 Annual Maintenance JTX for ArcGIS Server Enterprise Standard WorkGroup Windows S1,250.00 Only (up to four cores) Job Tracking Extension (JTX) for ArcGIS Server Staging Server Staging Server Staging Server Staging Server Standard Windows Only (up to four cores) JTX for ArcGIS Server Staging Server Enterprise Advanced Windows Only (up to four cores) JTX for ArcGIS Server Staging Server Enterprise Standard Windows Only (up to f			\$2,040.00
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Windows Only (additional cores) Annual Maintenance JTX for ArcGIS Server Staging Server Enterprise Standard Windows Only (up to four cores) Annual Maintenance JTX for ArcGIS Server Staging Server Enterprise Standard Windows \$313.00			\$1,250.00
Only (up to four cores) Annual Maintenance JTX for ArcGIS Server Staging Server Enterprise Standard Windows \$313.00		Windows Only (additional cores)	\$313.00
			\$1,250.00
• `		Annual Maintenance JTX for ArcGIS Server Staging Server Enterprise Standard Windows Only (additional cores)	\$313.00

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Section 7	Description ArcIMS	Price
/	ArcIMS 9.2 Full Use Deployment (up to two cores)	\$4,080.00
	ArcIMS 9.2 Full Use Deployment (additional core)	\$2,040.00
	ArcIMS 9.2 Full Use Deployment (up to two cores) Maintenance	\$1,000.00
	ArcIMS 9.2 Full Use Deployment (additional core) Maintenance	\$500.00
	ArcIMS Route Server	
	ArcIMS Route Server (price per ArcIMS server—maximum four cores per server)	\$2,448.00
	Annual Maintenance ArcIMS Route Server (price per ArcIMS server—maximum four cores per server)	\$600.00
	ArcIMS Data Delivery Extension	
	ArcIMS Data Delivery Extension (price per ArcIMS server—maximum four cores per server)	\$4,080.00
	Annual Maintenance ArcIMS Data Delivery Extension (price per ArcIMS server—maximum four cores per server)	\$1,000.00
8	Business Applications Software	
	ArcGIS Business Analyst (Single or Concurrent Use)	
	ArcGIS Business Analyst (National Dataset) Software and Data License and One Year Maintenance (per license)	\$15,093.00
	ArcGIS Business Analyst (One Region Dataset) Software and Data License and One Year Maintenance (per license)	\$11,013.00
	ArcGIS Business Analyst (One State Dataset) Software and Data License and One Year Maintenance (per license)	\$6,933.00
	ArcGIS Business Analyst Optional Segmentation Module with Two MRI Categories (National Dataset) Software License and One Year Maintenance (per license)	\$15,093.00
	ArcGIS Business Analyst Optional Segmentation Module with Two MRI Categories (One Region Dataset) Software License and One Year Maintenance (per license)	\$11,013.00
	ArcGIS Business Analyst Optional Segmentation Module with Two MRI Categories (One State Dataset) Software License and One Year Maintenance (per license)	\$6,933.00
	ArcGIS Business Analyst Optional Segmentation Module with ALL MRI Categories (National Dataset) Software License and One Year Maintenance (per license)	\$18,362.00
	ArcGIS Business Analyst Optional Segmentation Module with ALL MRI Categories (One Region Dataset) Software License and One Year Maintenance (per license)	\$13,053.00
	ArcGIS Business Analyst Optional Segmentation Module with ALL MRI Categories (One State Dataset) Software License and One Year Maintenance (per license)	\$8,079.00
	Annual Maintenance for ArcGIS Business Analyst (National Dataset) Software License (per license)	\$16,187.00
	Annual Maintenance for ArcGIS Business Analyst (One Region Dataset) Software License and One Year Maintenance (per license)	\$11,811.00
	Annual Maintenance for ArcGIS Business Analyst (One State Dataset) Software License and One Year Maintenance (per license)	\$7,435.00
	Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module with Two MRI Categories (National Dataset) Software License (per license)	\$16,188.00
	Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module with Two MRI Categories (One Region Dataset) Software License (per license)	\$11,811.00
	Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module with Two MRI Categories (One State Dataset) Software License (per license)	\$7,435.00
	Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module with ALL MRI Categories (National Dataset) Software License (per license)	\$19,693.00

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Section	Description	Price
	Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module with ALL MRI Categories (One Region Dataset) Software License (per license)	\$13,999.00
	Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module with ALL MRI Categories (One State Dataset) Software License (per license)	\$8,674.00
	ArcGIS Business Analyst for Canada	
	ArcGIS Business Analyst for Canada (National Dataset) Software and Data License and One Year Maintenance (per license)	\$25,500.00
	ArcGIS Business Analyst for Canada (One Region Dataset) Software and Data License and One Year Maintenance (per license)	\$10,200.00
	Annual Maintenance for ArcGIS Business Analyst for Canada (National Dataset) Software and Data License and One Year Maintenance (per license)	\$24,000.00
	Annual Maintenance for ArcGIS Business Analyst for Canada (One Region Dataset) Software and Data License and One Year Maintenance (per license)	\$8,160.00
	ArcGIS Business Analyst Server	
	Enterprise Advanced	
	ArcGIS Business Analyst Server Enterprise Advanced (up to four cores)	\$89,768.00
	ArcGIS Business Analyst Server Enterprise Advanced (additional core)	\$22,442.00
	ArcGIS Business Analyst Server Enterprise Advanced (up to four cores) Maintenance	\$88,000.00
	ArcGIS Business Analyst Server Enterprise Advanced (additional core) Maintenance	\$22,000.00
	ArcGIS Business Analyst Server	
	Workgroup Advanced	
	ArcGIS Business Analyst Server Workgroup Advanced (per server—minimum two cores, maximum four cores)	\$44,884.00
	ArcGIS Business Analyst Server Workgroup Advanced (per server—minimum two cores, maximum four cores) Maintenance	\$44,000.00
9	Tracking Server	
	Tracking Server for Windows (price per core—minimum two cores)	\$9,672.00
	Tracking Server for Windows (additional core)	\$4,836.00
	Update Fee Tracking Server (price per core—minimum two cores)	\$2,000.00
	Update Fee Tracking Server (additional core)	\$1,000.00
	Tracking Server (Staging Servers)	
	Tracking Server Staging Server for Windows (price per core—minimum two cores)	\$4,836.00
	Tracking Server Staging Server for Windows (additional core)	\$2,418.00
	Update Fee Tracking Server Staging Server (per core—minimum two cores)	\$1,000.00
	Update Fee Tracking Server Staging Server (additional cores)	\$500.00
10	ArcGIS Image Server	
	ArcGIS Image Server (up to four cores)	\$8,160.00
	Annual Maintenance ArcGIS Image Server (up to four cores)	\$2,500.00
	ArcGIS Image Server (additional cores)	\$2,040.00
	Annual Maintenance ArcGIS Image Server (additional cores)	\$624.00
	ArcGIS Image Server Orthorectification Extension (up to four cores)	\$4,080.00
	Annual Maintenance ArcGIS Image Server Orthorectification Extension (up to four cores)	\$1,250.00
	ArcGIS Image Server Orthorectification Extension (additional cores)	\$1,020.00
	Annual Maintenance ArcGIS Image Server Orthorectification Extension (additional cores)	\$312.00
	ArcGIS Image Server Seamline Extension (up to four cores)	\$4,080.00
	Annual Maintenance ArcGIS Image Server Seamline Extension (up to four cores)	\$1,250.00
e e	ArcGIS Image Server Seamline Extension (additional cores)	\$1,020.00
	Annual Maintenance ArcGIS Image Server Seamline Extension (additional cores)	\$312.00

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Section	Description	Price
	ArcGIS Image Server (Staging Server)	
	ArcGIS Image Server Staging Server (up to four cores)	\$4,080.00
	Annual Maintenance ArcGIS Image Server Staging Server (up to four cores)	\$1,250.00
	ArcGIS Image Server Staging Server (additional cores)	\$1,020.00
	Annual Maintenance ArcGIS Image Server Staging Server (additional cores)	\$312.00
	ArcGIS Image Server Orthorectification Extension Staging Server (up to four cores)	\$2,040.00
	Annual Maintenance ArcGIS Image Server Orthorectification Extension Staging Server (up to four cores)	\$625.00
	ArcGIS Image Server Orthorectification Extension Staging Server (additional cores)	\$510.00
	Annual Maintenance ArcGIS Image Server Orthorectification Extension Staging Server (additional cores)	\$156.00
	ArcGIS Image Server Seamline Extension Staging Server (up to four cores)	\$2,040.00
	Annual Maintenance ArcGIS Image Server Seamline Extension Staging Server (up to four cores)	\$625.00
	ArcGIS Image Server Seamline Extension Staging Server (additional cores)	\$510.00
	Annual Maintenance ArcGIS Image Server Seamline Extension Staging Server (additional cores)	\$156.00
	ArcGIS Image Server Service Editor Desktop Deployment License	
	ArcGIS Image Server—Service Editor Additional Service Editor Desktop Deployments	\$2,040.00
	Annual Maintenance—ArcGIS Image Server—Service Editor Additional Service Editor Desktop Deployments	\$625.00
	ArcGIS Image Server—Service Editor Additional Seamline or Orthorectification Extensions for Service Editor Desktop Deployments	\$4,080.00
	Annual Maintenance ArcGIS Image Server—Service Editor Additional Seamline or Orthorectification Extensions for Service Editor Desktop Deployments	\$1,250.00
11	ArcLogistics Route	
	ArcLogistics Route for Windows/Windows NT Single Use License (U.S. data)	\$9,792.00
	ArcLogistics Route Annual Maintenance (U.S. data)	\$2,000.00
	ArcLogistics Route Additional Service Area (U.S. data)	\$1,632.00
	ArcLogistics Route Additional Service Area (U.S. data) Annual Maintenance	\$1,000.00
	ArcLogistics Route No Data License	\$8,160.00
	ArcLogistics Route No Data License Annual Maintenance	\$1,000.00
	ArcLogistics Route for Citrix License (U.S. data) 5-Pack	\$24,481.00
	ArcLogistics Route for Citrix License (U.S. data) 5-Pack Annual Maintenance	\$6,000.00
	ArcLogistics Route for Citrix License (U.S. data) 25-Pack	\$81,604.00
	ArcLogistics Route for Citrix License (U.S. data) 25-Pack Annual Maintenance	\$20,000.00
	ArcLogistics Route No Data License for Citrix 5-Pack	\$20,401.00
	ArcLogistics Route No Data License for Citrix 5-Pack Annual Maintenance	\$5,000.00
	ArcLogistics Route No Data License for Citrix 25-Pack	\$61,203.00
	ArcLogistics Route No Data License for Citrix 25-Pack Annual Maintenance	\$15,000.00
	ArcLogistics Route for Windows/Windows NT Single Use License (U.S. data) for Local Government	\$6,000.00
	ArcLogistics Route Annual Maintenance (U.S. data) for Local Government	\$1,600.00
	ArcLogistics Route No Data License for Local Government	\$5,000.00
	ArcLogistics Route No Data License for Local Government Annual Maintenance	\$1,000.00
	ArcLogistics Route for Citrix License (U.S. data) 3-Pack for Local Government	\$18,000.00
	ArcLogistics Route for Citrix License (U.S. data) 3-Pack for Local Government Annual Maintenance	\$3,600.00
		\$3,600.0

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Section	Description	Price
	ArcLogistics Route for Citrix License (U.S. data) 5-Pack for Local Government	\$24,000.00
	ArcLogistics Route for Citrix License (U.S. data) 5-Pack for Local Government Maintenance	\$6,000.00
	ArcLogistics Route for Citrix License (U.S. data) 25-Pack for Local Government	\$80,000.00
	ArcLogistics Route for Citrix Licenses (U.S. data) 25-Pack for Local Government Annual Maintenance	\$20,000.00
	ArcLogistics Route No Data License for Citrix 3-Pack for Local Government	\$15,000.00
	ArcLogistics Route No Data License for Citrix 3-Pack for Local Government Annual Maintenance	\$3,000.00
	ArcLogistics Route No Data License for Citrix 5-Pack for Local Government	\$20,000.00
	ArcLogistics Route No Data License for Citrix 5-Pack for Local Government Annual Maintenance	\$5,000.00
	ArcLogistics Route No Data License for Citrix 25-Pack for Local Government	\$60,000.00
	ArcLogistics Route No Data License for Citrix 25-Pack for Local Government Annual Maintenance	\$15,000.00
	BusinessMAP	
	BusinessMAP 4	\$338.00
	RouteMAP IMS	
	RouteMAP IMS (up to four cores) Includes RouteMAP IMS Software and Internet Deployment License	\$2,448.00
	RouteMAP IMS (additional core license)	\$102.00
	Maintenance RouteMAP IMS (up to four cores) Includes RouteMAP IMS Software and Internet Deployment License	\$1,000.00
	Maintenance RouteMAP IMS (additional cores)	\$125.00
	Data Pack-North America for RouteMAP IMS (up to four cores) Includes Data for United States, Canada, and Puerto Rico, Software and Internet Deployment License	\$5,304.00
	Data Pack-North America for RouteMAP IMS (additional cores) Includes data for United States, Canada, and Puerto Rico, Internet Deployment	\$102.00
	Maintenance Data Pack-North America for RouteMAP IMS (up to four cores) Includes Data for United States, Canada, and Puerto Rico, Software and Internet Deployment License	\$3,000.00
	Maintenance Data Pack-North America for RouteMAP IMS (additional cores) Includes Data for United States, Canada, and Puerto Rico, Internet Deployment	\$125.00
12	Other Software	
	Maplex	
	Maplex First Single Use License	\$14,507.00
	Maplex Second Single Use License	\$13,541.00
	Maplex Third Single Use License	\$11,123.00
	Maplex Single Use License Annual Primary Maintenance	\$3,750.00
	Maplex Single Use License Annual Secondary Maintenance	\$1,500.00
	PLTS for ArcGIS—Single or Concurrent Use	
	PLTS for ArcGIS—Mapping Agency Solution	\$8,665.00
	Annual Maintenance for PLTS for ArcGIS—Mapping Agency Solution	\$2,500.00
	PLTS for ArcGIS—Nautical Solution	\$8,665.00
	Annual Maintenance for PLTS for ArcGIS—Nautical Solution	\$2,500.00
	PLTS for ArcGIS—Defense Solution	\$8,665.00
	Annual Maintenance for PLTS for ArcGIS—Defense Solution	\$2,500.00
	PLTS for ArcGIS—Aeronautical Solution	\$8,665.00
	Annual Maintenance for PLTS for ArcGIS—Aeronautical Solution	\$2,500.00

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Section	Description	Price
	PLTS for ArcGIS—Foundation	\$4,332.00
	Annual Maintenance for PLTS for ArcGIS—Foundation	\$1,250.00
	GIS Data ReViewer (Single or Concurrent Use)	. ,
	GIS Data ReViewer	\$1,788.00
	Annual Maintenance for GIS Data ReViewer	\$625.00
	Map Production System Atlas	\$2,166.00
	Annual Maintenance for Map Production System Atlas	\$625.00
13	Mobile GIS	
	ArcPad	
	ArcPad Single Use License	\$404.00
	ArcPad Single Use License Technical Support	\$295.00
	ArcPad Application Builder	,
	ArcPad Application Builder Single Use License	\$1,224.00
	ArcPad Application Builder Primary Maintenance	\$500.00
	ArcPad Application Builder Secondary Maintenance	\$300.00
	ArcPad 5.x/6.x Upgrade to 7.x	\$145.00
	StreetMap Mobile	4 2 10 10 0
	StreetMap Mobile—No Data	
	StreetMap Mobile—No Data included (25–50 licenses)	\$77.00
	StreetMap Mobile—No Data included (51–100 licenses)	\$68.00
	StreetMap Mobile—No Data included (101–1,000 licenses)	\$48.00
	StreetMap Mobile—No data included (1,001 + licenses)	\$24.00
	StreetMap Mobile—No Data Upgrades	
	StreetMap Mobile—No data included (25–50 upgrade licenses)	\$77.00
	StreetMap Mobile—No Data included (51–100 upgrade licenses)	\$68.00
	StreetMap Mobile—No Data included (101–1,000 upgrade licenses)	\$48.00
	StreetMap Mobile—No Data included (1,001 + upgrade licenses)	\$24.00
	StreetMap Mobile/ArcGIS Mobile—with Data Option	+=
	StreetMap Premium Mobile Data (1–50 licenses)	\$100.00
	StreetMap Premium Mobile Data (51–100 licenses)	\$90.00
	StreetMap Premium Mobile Data (100–1,000 licenses)	\$80.00
	StreetMap Premium Mobile Data (1,001 + licenses)	\$50.00
	StreetMap Mobile/ArcGIS Mobile—with Data Option Quarterly Updates	400.00
	StreetMap Premium Mobile Data—Quarterly Updates (1–50 licenses)	\$200.00
	StreetMap Premium Mobile Data—Quarterly Updates (51–100 licenses)	\$180.00
	StreetMap Premium Mobile Data—Quarterly Updates (101–1,000 licenses)	\$160.00
	StreetMap Premium Mobile Data—Quarterly Updates (1,001 + licenses)	\$100.00
14	ESRI Developer Network (EDN)	Ψ100.00
••	Annual License for ESRI Developer Network (EDN)	\$1,451.00
	Annual License for EDN with ArcView Single Use	\$1,934.00
	ArcView Addition to Current EDN License (per license)	\$484.00
	EDN with ArcView Single Use License Bundle (includes 3D Analyst, Spatial Analyst, and	\$1,934.00
	Network Analyst extensions)	,
	EDN with ArcEditor Single Use License Bundle (includes 3D Analyst, Spatial Analyst, and Network Analyst extensions)	\$2,902.00
	EDN with ArcInfo Desktop License Bundle (includes 3D Analyst, Spatial Analyst, and	\$3,869.00
	Network Analyst extensions)	

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Section	Description	Price
	For Customers who already had EDN	0.10.1.00
	Add-on ArcView to a Current EDN Single Use License—One per EDN License	\$484.00
	Add-on ArcEditor to a Current EDN Single Use License—One per EDN License	\$1,451.00
	Add-on ArcInfo Desktop to a Current EDN Single Use License—One per EDN License Software Upgrades	\$2,418.00
	EDN with ArcView Upgrade to ArcEditor Single Use	\$967.00
	EDN with ArcView Upgrade to ArcInfo Desktop Concurrent Use	\$1,934.00
	EDN with ArcEditor Upgrade to ArcInfo Desktop Concurrent Use	\$967.00
	EDN without ArcWeb Services	Ψ207.00
	EDN without ArcWeb Services	\$1,451.00
	EDN with ArcView (includes 3D, Spatial, and Network Analyst extensions) and without ArcWeb Services	\$1,934.00
	EDN with ArcEditor (includes 3D, Spatial and Network Analyst extensions) and without ArcWeb Services	\$2,902.00
	EDN with ArcInfo Desktop (includes 3D, Spatial, and Network Analyst extensions) and without ArcWeb Services	\$3,869.00
	Technical Support (10 calls) for ESRI Developer Network (EDN)	\$2,000.00
	Instructor-Led Training (5 days) for ESRI Developer Network (EDN)	\$2,000.00
15	Software Media Kits and Hardware Keys	
	Additional Install Kit for ArcGIS	\$387.00
	Additional ArcGIS Hardware Key (USB)	\$50.00
	Additional ArcGIS Hardware Key (Parallel)	\$50.00
16	Premium Support Services	
	Standard Premium Support 36 hour block	\$8,000.00
	Installation Services	
	ArcGIS Server Workgroup Basic Installation Service	\$3,100.00
	ArcGIS Server Workgroup Standard Installation Service	\$5,000.00
	ArcGIS Server Workgroup Advanced Installation Service	\$7,000.00
	ArcGIS Server Enterprise Basic Installation Service	\$5,000.00
	ArcGIS Server Enterprise Standard Installation Service	\$7,000.00
	ArcGIS Server Enterprise Advanced Installation Service	\$14,000.00
	ArcIMS Installation Service	\$5,000.00
	Tracking Server Installation Service	\$20,000.00
	Instructor-Led Training	4.00.00
	ESRI Site Training per Student, per Day at ESRI Learning Centers in the USA (Price effective 01/01/2008)	\$490.00
	Client Site Training per Class, per Day (12 Students) at Client Locations in the USA (Price effective 01/01/2008)	\$3,820.00
17	Virtual Campus	
	Individual Courses	
	ESRI Virtual Campus Training Course Pricing (1 paid modules) per seat	\$26.00
	ESRI Virtual Campus Training Course Pricing (2 paid modules) per seat	\$52.00
	ESRI Virtual Campus Training Course Pricing (3 paid modules) per seat	\$78.00
	ESRI Virtual Campus Training Course Pricing (4 paid modules) per seat	\$104.00
	ESRI Virtual Campus Training Course Pricing (5 paid modules) per seat	\$130.00
	ESRI Virtual Campus Training Course Pricing (6 paid modules) per seat	\$156.00
	ESRI Virtual Campus Training Course Pricing (7 paid modules) per seat	\$182.00

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Price
\$208.00
\$234.00
\$2,250.00
\$4,250.00
\$7,000.00
\$30,000.00
\$50,000.00
\$500,000.00
\$600.00

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EXHIBIT 1 SCOPE OF USE (E300 5/08C)

ESRI, 380 New York St., Redlands, CA 92373-8100 USA • TEL 909-793-2853 • FAX 909-793-5953

The scope of use for each ESRI Software identified below is described in the applicable footnotes listed in parentheses.

Desktop GIS

- ArcReader (20 and 25)
- ArcView (1 or 2 and 25 and 44)
- ArcEditor (1 or 2 and 25, 26 and 44)
- ArcInfo (2, 25, 26 and 44)
- ArcGIS Desktop Extensions (7)
- ArcView 3.x and Extensions (1, 7, and 17)

Server GIS

- ArcGIS Server and Extensions
 - Workgroup (either 3, or 5, and 8, 9, 25, 28, 29, 30, 32, 38, 39, 40 and 45)
 - Enterprise (either 3, 4, or 5, and 8, 9, 25, 27, 31, 38, 39, 40 and 45)
- ArcIMS
 - ArcIMS and Extensions (either 3, 4, or 5, and 8, 10, and 31)
 - ArcIMS ArcMap Server (either 3, 4, or 5, and 31)
- Tracking Server (5 and 31)
- ArcGIS Image Server (either 3, 4, or 5, and 8, 31, and 42)
 - ArcGIS Image Server Service Editor (1)
- RouteMAP IMS (either 3, 4, or 5, and 8, 25 and 31)
- ArcGIS Business Analyst Server (5, 8, 9, 21, 25, 28, 39, 40, and 45)

Mobile GIS

- ArcPad (1, 12, 13 and 25)
- ArcPad Application Builder (1 and 25)
- ArcGIS Mobile Deployments (1, 15, 16 and 25)

Developer GIS

- ESRI Developer Network (EDN) Software, Web Services, and Data (6, 7, 24, 25, 26, 33, 34, 35, and 36)
- ArcGIS Engine Developer Kit and Extensions (1 and 14, 15, 22, 25, 26 and 43)
- ArcGIS Engine Runtime and Extensions (1, 15, 22, 25 and 26)
- MapObjects—Windows Edition (1, 14, 15, 16, and 18)

- MapObjects—Java Edition (1, 5, 8, 15, 18, and 19)
- MapObjects LT (1, 14, and 16)
- NetEngine (1, 5, and 15)
- NetEngine Internet (5)

GIS Viewers and Connectors

- ArcExplorer—Java and Windows Editions (20 and 25)
- ArcGIS Explorer (20 and 25)
- ArcGIS For AutoCAD (1, 20 and 25)

Business GIS

- ArcGIS Business Analyst (1 or 2 and 25 and 45)
- BusinessMAP (1 and 25)
- ArcLogistics (either 1 or 2 and 25)
- ArcLogistics Server (5, 8, 9, 21, 25, 28, 39, 40, and 45)
- ArcLogistics Navigator Deployments (1, 15, and 16)

Cartographic Production

- Maplex (1)
- Production Line Tool Set (PLTS) for ArcGIS, GIS
 Data ReViewer, Map Production System-Atlas, Job
 Tracking for ArcGIS (JTX) (either 1 or 2), Job
 Tracking for ArcGIS Server (either 4 or 5, and 7)

Web Services

• ArcGIS Online (6, 25, 33, 34, and 35)

Data

- ESRI Data and Maps (either 1 or 5, and 23 and 37)
- Demographic Data (either 1, 2 or 5)
 - CommunityInfo
 - Retail Marketplace
 - Consumer Expenditure
- Community Tapestry Data (either 1, 2 or 5, and 21)
- Community Coder (either 1, 2, or 5, and 21)
- Sourcebook•America (1)
- ArcGIS Data Appliance—Server Bundle or Data Only (6, 23, and 25)
- StreetMap Premium (either 1, 2 or 5, and 23 and 25)
- 1. "Single Use License." Licensee may permit a single authorized end user to install and use the Software, Data, and Documentation on a single computer for use by that end user on the computer on which the Software is installed. Remote access is not permitted. Licensee may permit the single authorized end user to make a second copy for end user's exclusive use on a portable computer so long as only one (1) copy of the Software, Data, and Documentation is in use at any one time.
- 2. "Concurrent Use License." Licensee may install and use the Software, Data, and Documentation on computer(s) on a network, but the number of simultaneous users may not exceed the number of licenses acquired.

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- 3. "Development Server License." Licensee may install and use the Software on a single computer to design and build applications that interface with or utilize server Software as described in the Documentation.
- 4. "Staging Server License." In addition to the Development Server License Rights, Licensee may use and install the Software for the following purposes: user acceptance testing, performance testing, load testing of other third-party software, staging new commercial data updates, and training activities.
- 5. "Deployment Server License." In addition to the Staging Server License Rights, Licensee may install and use the Software or Data to provide services to multiple users on the same or other computer(s).
- 6. Provided only as a Term License.
- 7. Extensions to Software programs follow the same scope of use as that granted for the corresponding Software programs.
- 8. The administration tools for the Software may be copied and redistributed throughout Licensee's organization.
- 9. User-developed ArcGIS Server administration tools may be copied throughout Licensee's organization, but the ArcCatalog application (found in ArcGIS Desktop) may not be copied.
- 10. The ArcIMS license includes the right to deploy MapObjects—Windows Edition applications on the Internet or intranet. Licensee shall not develop client/server solutions with the ArcIMS Java Archive (JAR) files without a license for the MapObjects—Java Edition Developer Kit.
- 11. Reserved
- 12. ArcPad SOFTWARE IS NOT LICENSED FOR NAVIGATIONAL USE.
- 13. "Dual Use License" means the Software may be installed on a desktop computer and may be used simultaneously with either a personal digital assistant (PDA) or handheld mobile computer so long as the Software is only used by a single individual at any one (1) time.
- 14. Developers must include the following attribution with any deployed MapObjects application: "Portions of this computer program are owned by LizardTech, Inc., and are Copyright © 1995–2002 LizardTech, Inc., and/or the University of California. All rights reserved. U.S. Patent No. 5,710,835."
- 15. Deployment licenses for desktop or Internet application(s) may be subject to payment of additional license fees.
- 16. Licensee may deliver applications to its sublicensee(s) provided Licensee uses a written sublicense agreement that protects ESRI's rights in its Software, Data, Web Services, and Documentation to the same extent as the ESRI License Agreement including, but not limited to, the following terms:
 - a. Sublicensee may not reverse engineer, decompile, or disassemble the ESRI Software, Data, Web Services, or Documentation, except to the extent permitted by applicable law; copy for commercial use; transfer; or assign its rights under the license grant;
 - b. Sublicensee may not use any ESRI Software, Data, Web Services, or Documentation, in whole or in part, separate from Licensee's executable application; and
 - Third-party dependent or required components are redistributable subject to permission from the owner or author.
- 17. Licensee may use Business Objects Crystal Reports software only with the ArcView 3.x Software with which it was acquired and subject to the Crystal Reports License Agreement available on the media. Licensee may not use a software program or system to cache or queue report requests.
- 18. The Deployment license is per application per computer.
- 19. The MapObjects—Java Edition contains Java Archive files, which indicate they are authentic ESRI-certificated files when used over the Internet. Licensee shall not use ESRI certification or reference ESRI as a source of trusted content in any modified MapObjects Java Archive files. Licensee may deploy the unmodified Java class ESRI certified libraries as an integral part of the Licensee's application(s).
- 20. Licensee may reproduce and deploy the Software provided all of the following occur: (a) The Software is reproduced and deployed in its entirety; (b) a license agreement accompanies each copy of the Software that protects the Software to the same extent as the ESRI License Agreement, and the recipient agrees to be bound by the terms and conditions of the license agreement; (c) all copyright and trademark attributions/notices are reproduced; and (d) there is no charge or fee attributable to the use of the Software.
- 21. Licensee shall not withhold any substantial right (e.g., extension of credit) from any individual based solely on the individual's place of residence, as profiled in the Community Tapestry market segmentation system.
- 22. (a) ArcGIS Engine Runtime licenses shall not be used for Internet and Server development and deployment. (b) An end user must license either ArcGIS Engine Runtime Software or other ArcGIS Desktop Software (ArcView, ArcEditor, or ArcInfo) to obtain the right to run an ArcGIS Engine application on one (1) computer. (c) The ArcGIS Engine Runtime extensions shall not be used in combination with ArcGIS Desktop Software to run ArcGIS Engine applications. A single user can have multiple applications installed on one (1) computer for use only by that end user.

- 23. Licensee may redistribute the Data as described in the Redistribution Rights Matrix available at http://www.esri.com/legal/, in the Help system, or in supporting metadata files, subject to the specific attribution descriptions and requirements for the dataset accessed.
- 24. EDN Software, Web Services, and Data may only be used by one (1) named developer per subscription solely for the purposes of research, development, testing, and demonstration of a prototype application. EDN Software and Data may be installed on multiple computers for use by any named EDN developer.
- 25. Use of included third-party owned data shall be subject to the Use of Data Restrictions found at http://www.esri.com/legal/ for the specific Data accessed. The Use of Data Restrictions may be modified by ESRI from time to time. If a modification is unacceptable to Licensee, Licensee may cancel a subscription upon written notice to ESRI, or discontinue use of the Data or Web Services, as applicable. If Licensee continues to use the Data or Web Services, Licensee will be deemed to have accepted the modification.
- 26. ArcSDE Personal is restricted to four (4) gigabytes of Licensee data.
- 27. ArcGIS Server Web ADF Runtime Software may not be deployed independent of Licensee's ArcGIS Server Enterprise configuration.
- 28. Limited to ten (10) concurrent end users of non ArcGIS Server applications. This restriction includes use of ArcGIS Desktop Products, ArcGIS Engine Products, and third party applications that connect directly to any ArcGIS Server geodatabase. There are no limitations on the number of connections from Web applications.
- 29. Can only be used with SQL Server 2005/2008 Express.
- 30. Restricted to a maximum total of four (4) gigabytes of Licensee data.
- 31. Redundant Software installation(s) for failover operations may be implemented during the period the primary site is nonoperational. The redundant Software installation(s) shall remain dormant except for system maintenance and updating of databases while the primary site or any other redundant site is operational.
- 32. No redundant Software installation is permitted.
- 33. ArcGIS Online may only be utilized in conjunction with ArcGIS Desktop, ArcGIS Server (including the Web ADF), ArcGIS Mobile, ArcGIS Explorer Software, and the ArcGIS APIs (including JavaScript[™] and Adobe[®] Flex[®]).
- 34. Licensee's organization is limited to the number of specified credits, transactions, geography, or number of users as described in the online product description.
- 35. Licensed end users shall not share client-side data cache derived from ArcGIS Online with other licensed end users or third parties.
- 36. Licensee may not download or store resulting data or information except for results derived from using ArcWeb Services Address Manager.
- 37. Data provided with StreetMap USA may be used for mapping, geocoding, and routing purposes but is not licensed for dynamic routing purposes. For instance, StreetMap USA may not be used to alert a user about upcoming maneuvers (such as warning of an upcoming turn) or calculating an alternate route if a turn is missed.
- 38. ArcGIS Server 3 D extension included with ArcGIS Server (Workgroup or Enterprise) Standard and Advanced may only be used for generating globe data cache(s), or publishing a globe document as an ArcGIS Globe Service. No other use of the ArcGIS Server 3D Extension Software is permitted with ArcGIS Server Standard. ArcGIS Server 3D Extension can be used with ArcGIS Server Advanced if the additional license fees for the 3D extension have been paid.
- 39. Any editing functionality included with ArcGIS Server (Workgroup or Enterprise) is permitted for use only with ArcGIS Server Advanced.
- 40. Geospatial Enterprise JavaBeans (EJB) provided with ArcGIS Server (Workgroup or Enterprise) are permitted for use only with ArcGIS Server Advanced.
- 41. Reserved
- 42. Licensee has the right to one (1) desktop deployment of the ArcGIS Image Server Service Editor for every four (4) cores of ArcGIS Image Server licensed. Additional Service Editor desktop deployments can be licensed for an additional fee.
- 43. Licensee may develop an unlimited number of applications on a single computer and deliver the applications to end users with or without the Engine Runtime Software.
- 44. For any operating system environment in which Licensee runs instances of the Concurrent Use license management software, Licensee may run up to the same number of passive failover instances of the Concurrent Use license management software in a separate operating system environment for temporary failover support.
- 45. Data licensed with ArcGIS Business Analyst and ArcGIS Business Analyst Server are restricted to use with the respective Business Analyst extension and are not for general use with ArcGIS Desktop or ArcGIS Server Software.



TRAINING TERMS AND CONDITIONS

ESRI, 380 New York St., Redlands, CA 92373-8100 USA • TEL 909-793-2853 • FAX 909-793-5953

Whereas, the Client wishes to arrange for training of its employees, the following terms shall be followed as applicable.

I. SCOPE

ESRI agrees to conduct training courses pursuant to the terms contained herein. Training may be conducted at Client's site or at an ESRI Learning Center.

Course Description: The ESRI Software training course(s) to be conducted, the location, the dates during which the courses are to be conducted, the number of participants, and the prices to be paid to ESRI are as set forth in the ESRI Course Catalog or at ESRI's training Web site, which is incorporated by this reference. All courses shall be conducted in substantial conformity with the most current ESRI training course brochure(s). ESRI reserves the right to modify course content when necessary due to Software technical abilities or limitations.

ESRI's Responsibility: ESRI shall provide an instructor qualified to conduct the course(s), as well as all necessary training materials sufficient for the number of registered participants. ESRI will provide each student with a course manual.

ESRI's scheduling coordinator, through whom all course(s), dates, and locations shall be confirmed, can be contacted at 909-793-2853, extension 1523.

IIA. UNIQUE ESRI LEARNING CENTER TERMS

Where courses are to be conducted at ESRI facilities, the following restrictions and requirements apply:

- Seating is limited in some classes. Registrations are always processed using a standard student registration
 application, on a first-come, first-served basis. Waiting lists are used when necessary. Registration applications are
 attached to every course catalog or are available on the Web or from the Learning Center.
- Class schedules are widely disseminated by ESRI Marketing and the regional offices. The Redlands Learning Center
 or Scheduling Coordinator works with each Regional Training Coordinator to add classes to accommodate waiting
 lists where appropriate.
- All class registrants are asked to include proof of payment when they submit their registration application. Prepayment is required by check or credit card in most cases. Purchase Orders may be accepted from U.S. federal, state, and local government organizations, as well as universities.
- Sales tax will be charged where applicable. Some states have enacted an E-Procurement fee for State Government customers. ESRI may also add the E-Procurement fee to the cost of training classes where applicable.
- The tuition includes a \$110 data-processing fee, which is nonrefundable. This fee may be charged in cases of short-notice cancellations or due to multiple student transfers. Student substitutions, when a student's place in class is filled by another person from the same organization, are allowed, provided that the ESRI Learning Center is notified in advance. The tuition less the data processing fee will be refunded if the ESRI Learning Center receives notice of cancellation at least six (6) business days prior to the class start date. The full tuition will be charged to participants who cancel five (5) days or less before the class start date or who fail to appear for the class.
- The five (5)-seat volume discount cannot be combined with other discounts and is only applicable when all registrations are received at one time and all registrants attend the class. If a five (5)-seat volume discount registrant cannot attend the class, ESRI will allow student substitution or a transfer of such registrant to attend a future class; however, no refunds will be issued for such nonattendance or cancellation.
- Training classes are confirmed approximately ten (10) days prior to the start date.
- Travel is the registrant's responsibility. ESRI assumes no responsibility for nonrefundable travel arrangement losses resulting from course scheduling changes or cancellations. Even though ESRI strives to confirm all classes, class cancellations are sometimes unavoidable.

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IIB. UNIQUE CLIENT SITE TERMS

Client's Responsibility: Where courses are to be conducted at Client's facilities, Client shall provide physical training facilities that meet the following minimum requirements or modifications as mutually agreed to by both parties:

- Client shall, where possible, provide a one (1)-room facility, sufficient for a training course for up to twelve (12) persons (or such other number as may be agreed to by ESRI's scheduling coordinator). The facility shall have appropriate climate control, lighting, and sufficient power and number of outlets to accommodate the required number of computers and other equipment to be used.
- Client shall supply all computer hardware for the training course. Computers must be platforms fully supported by ESRI. All computer hardware shall be configured with an appropriate release of an operating system to run the current release version of the ESRI required Software. There shall be a minimum of one (1) computer and color monitor for every participant. Other peripheral devices including, but not limited to, digitizers and plotters/printers, as required by the training course being conducted, shall be Class 1 supported.
- Client shall be responsible for providing one (1) high-resolution PC projector and screen as well as one (1) large writing board.
- Client shall limit the number of course participants to twelve (12) students per course. Additional students, up to a maximum of fifteen (15), may be added to some classes for an additional fee.
- Client agrees that all participants shall be regular employees of Client who meet the prerequisites set forth in the ESRI training brochure(s).
- Client shall issue a purchase order and pay invoices pursuant to the terms set forth in Section IV below.
- Client shall complete and submit an ESRI Client Site Request form not less than four (4) weeks prior to the start of any course. Final schedule is subject to mutual agreement.

IIC. MOBILE LAB

When ESRI's mobile lab is provided for use by students as part of a training class delivered at Client's location, the following provisions apply:

- Client shall use its best efforts to protect the Mobile Classroom equipment from loss, damage, or theft while in Client's possession. Client should immediately report any damage or missing items upon receipt.
- Client shall keep the Mobile Classroom equipment in a secure, locked area between class sessions.
- Client shall make the Mobile Classroom equipment available for freight pick-up at the conclusion of the ESRI courses.
- Client shall ensure no one except ESRI students uses the Mobile Classroom equipment.
- Client shall be liable for loss or damage to ESRI's Mobile Classroom equipment as a result of Client's failure to comply with the requirements described above.
- Client warrants that it shall maintain sufficient insurance coverage to enable it to meet its obligations created by this agreement and by law.

III. SOFTWARE LICENSES

The terms of the ESRI license agreement shall be applicable to all Client course participants and for all Software and documentation licensed for use in any training course to be conducted. For on-site training, temporary Software licenses may be issued by ESRI where there is an insufficient number of Software licenses available at the training facility. Client shall uninstall the temporary Software licenses at the conclusion of the training course.

IV. PERFORMANCE AND PAYMENT

Upon completion of each training course, ESRI shall invoice Client and Client shall pay said invoice within thirty (30) days of receipt thereof.

V. EXPORT CONTROL REGULATIONS

ESRI's technology is subject to U.S. export control laws and regulations—ESRI's Software, data, documentation, and any underlying information or technology may not be exported, reexported, or provided in whole or in part to (i) any country to which the United States has embargoed goods; (ii) any person on the U.S. Treasury Department's list of Specially Designated Nationals; (iii) any person or entity on the U.S. Commerce Department's Table of Denial Orders; or (iv) any person or entity where such export, reexport, or provision violates any U.S. export control law or regulation.

TIME AND MATERIALS RATE SCHEDULE

Effective January 1, 2008

Hourly Rate: \$259/Hour

Hourly time and materials labor rates have been provided for each labor category for calendar year 2008. The hourly labor rates for services that are performed after 2008 may be escalated in an amount not to exceed seven and one-half percent (7.5%) each year. Other direct costs, such as travel, reproduction, subcontractor, telecommunication/freight, or materials, will be charged a material handling fee and invoiced.

ESRI reserves the right to provide fixed price quotations for professional services requests that require deliverables other than hours and/or are more than twenty-five thousand dollars (\$25,000). Work performed under fixed price orders will require additional terms and conditions and will be invoiced monthly based on percent complete.

Principal Hourly Rate: \$332/Hour

These staff members work as program directors or project advisors providing project vision, strategic consulting, and program management for all types of geographic information system (GIS) projects. They apply market/ application domain expertise and have extensive experience in GIS and related technologies. Consulting activities may include strategic planning, review and oversight of requirements definition, application and database design, and system integration consulting. Management activities may include defining program requirements, establishing budgets and schedules, allocating staff and other resources, and managing and overseeing subcontractor activities. These staff members work with senior client staff and have the support of senior ESRI corporate staff to ensure successful project completion.

Senior Consultant Hourly Rate: \$251/Hour

These staff members work as project managers or project advisors providing strategic consulting and program management for all types of GIS projects. They apply market/application domain expertise and have extensive experience in GIS and related technologies. Consulting activities may include strategic planning, GIS workshops and seminars, requirements definition, application and database design and development, and system integration consulting. Management activities may include defining program requirements, establishing budgets and schedules, allocating staff and other resources, and managing and overseeing subcontractor activities. They design comprehensive work plans that employ structured systems methodologies, which define project deliverables, milestones, and realistic schedules.

Consultant Hourly Rate: \$200/Hour

These staff members provide day-to-day consulting and management of contracted projects within ESRI. They work under the guidance of senior ESRI consulting staff and support the design and implementation of defined work plans. They provide traditional consulting services and design and management support to application development projects and database conversion projects. They conduct detailed requirements interviews, document application requirements, develop logical and physical database designs using computer-aided software engineering (CASE) tools and entity-relationship (E-R) diagramming methodologies, design and develop software and database quality assurance/quality control (QA/QC) programs, and provide management oversight of daily technical activities. They work with senior consulting and technical staff to design comprehensive work plans that employ structured systems methodologies, which define project deliverables, milestones, and realistic schedules. These staff members also work with ESRI administrative staff to ensure that progress and financial reporting is provided according to contract requirements.

Senior Technical Designer

These staff members are the senior technical staff at ESRI. They provide the overall technical vision and system architecture for large complex systems. They apply sound software engineering principles and life cycle methodologies to projects. They are actively involved in systems architecture design, application software design, database process design, and all phases of coding including conducting design and code reviews. They may serve as the principal investigator in focused studies or research and development (R&D) projects. While staff members in this category have broad technical knowledge of GIS applications and related technologies, they also provide

specific expertise in areas such as Internet applications, data warehousing, spatial analysis, and modeling. They are proficient in ESRI software languages as well as third-generation programming languages, Internet markup languages, and other technologies.

Technical Designer Hourly Rate: \$210/Hour

GIS system/software developers design technical project plans for the implementation of application software projects and database development projects. They oversee the day-to-day technical activities of the project team and ensure that appropriate systems methodologies are employed. They design and develop QA/QC programs and oversee design and code reviews, database reviews, and other QA/QC activities throughout the project life cycle. They perform detailed software design and detailed database conversion design and are directly involved in the coding and implementation of the more complex and strategic portions of application software and database conversion projects. They are proficient in ESRI software languages as well as third-generation programming languages, Internet markup languages, and other technologies.

Technical Analyst Hourly Rate: \$163/Hour

Staff members in this category work independently to perform software coding and write software documentation to design specifications developed by senior staff. They also design and implement data conversion procedures. These staff members also perform software and database quality control and are proficient in the coding of software and processing of digital databases. They are also proficient in ESRI software languages as well as third-generation programming languages, Internet markup languages, and other technologies.

Database Analyst Hourly Rate: \$138/Hour

These staff members provide database development support in creating cartographic and digital data products. Areas of expertise include performing data conversion, migration, and translation activities utilizing advanced processing techniques in ArcGIS software. In addition, these staff members design and implement efficient production tools and coordinate workflow with project personnel.